

ProBid Estimating and Bidding Training © Registration Form

Beginning **Tuesday, November 27, 2012** ProBid LLC will offer eight, 3-hour classes on Tuesdays and Thursdays that will teach economically handicapped and veteran-owned small businesses how to build strong, rewarding relationships with Saint Paul Section 3 and other governmental and commercial customers. Training will explore the qualities buyers look for, how to offer competitive pricing, become fluent in the use of electronic and online bidding, and demonstrate how to provide similar and/or equal services to be distinguishably competitive.

Subjects taught include the following:

Tuesday	11/27/12	Finding St. Paul Section 3, other government and commercial projects to bid	
Thursday	11/29/12	St. Paul Section 3 contract compliance, bid forms and other related documents	
Tuesday	12/04/12	Prevailing wages, payroll taxes and worker's compensation insurance	
Thursday	12/06/12	Electronic cost books, performing digital take-offs and E-bidding	
Tuesday	12/11/12	Unit cost estimating, overhead, profit and pricing	
Thursday	12/13/12	Project scheduling and budgeting, as well as fail safe estimating and bidding	
Tuesday	12/18/12	Analyzing competition and competitive bidding	
Thursday	12/20/18	Surety bonding criteria and computerized integrated estimating and bookkeeping	

ProBid was created in 2007 and has trained over 800 general and specialty trade contractors. ProBid training is a Minnesota Department of Labor and Industry approved continuing education course provider (CE course #20110103).

Businesses Involved In the Following Trades Should Attend This Training

General contracting and remodeling

Plumbing and H.V.A.C.

Painting

Concrete and masonry

Painting

Roofing

Landscaping

Electrical

Demolition

Highway/Heavy

Class Times and Location

Tuesdays and Thursdays, 5:00 p.m. to 8:00 p.m.

Minneapolis Builders Exchange 1123 Glenwood Avenue Minneapolis, MN 55405



Tuition Only \$80.00 (includes ProBid Estimating Software and Textbook)

Registration deadline November 25, 2012 (only 15 seats available)

Company:		
Contact:		
Telephone:		
Free Tuit	ion for U.S. Military	Veterans and Saint Paul Section 3 Certified Businesses
# Attending:	x \$80 =	(Prepayment not required. Tuition due 1 st class)
Mail to: ProBid LLC 1360 University A Saint Paul, MN 55	venue, Suite 104-349	

For online registration go to www.probidtraining.com or call 651-967-9395

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